

NERC 2017 Business Plan and Budget **Final Draft**

Finance and Audit Committee Meeting August 10, 2016









Major Areas of Focus



- Activities supporting
 - Goals and objectives in the Strategic Plan
 - RISC Priorities
 - Standing Committees
- Increasing NERC's analytical capabilities
- E-ISAC operations
- Enterprise Risk Management
- Highly skilled workforce
- Resource allocation and efficiency of operations



Updates Since Draft 1

- Personnel costs and assumptions
 - Updated personnel allocations and costs based on latest projections
 - FTEs are slightly lower than Draft 1
 - Minor changes in other personnel categories
- Updated budget to reflect funding of further improvements to E-ISAC portal
- Other costs remain close to Draft 1, with minor adjustments



2017 Budget – Final Draft Summary

- Total NERC before additional E-ISAC portal investment
 - Budget increase unchanged at 2.5%
 - Assessment increase unchanged at 4.5%
- Total NERC with additional E-ISAC portal investment
 - Adds another 1.1% to total budget increase
 - 3.6% overall, 3.5% without CRISP
 - Adds another 0.4% to total assessment increase
 - 4.9% overall, 4.7% without CRISP
 - Includes release of \$1.1M in Assessment Stabilization Reserves

CRISP

- Finalizing budget with Battelle and participants
- Anticipate minimal changes between 2016 and 2017



2017 Budget – Final Draft Summary

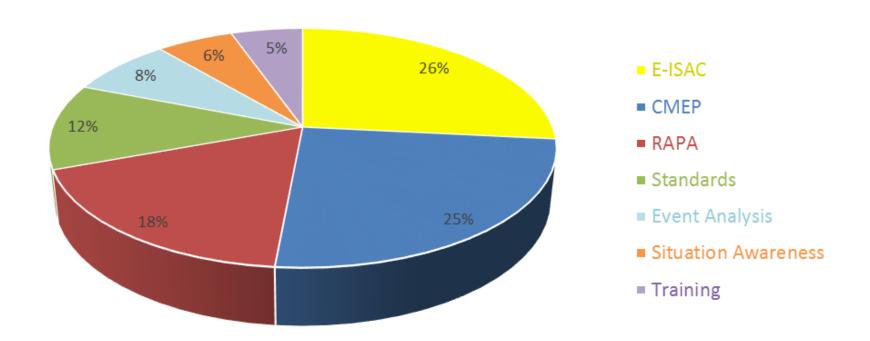
	2016 Budget		2017 Budget	Variance \$ Over(Under)	Variance % Over(Under)	
Expenses						
Personnel Expenses	\$	37,283,807	\$ 38,641,331	\$ 1,357,525	3.6%	
Meeting Expenses		3,620,286	3,372,886	(247,400)	-6.8%	
Operating Expenses		24,903,515	24,800,690	(102,825)	-0.4%	
Other Non-Operating Expenses		110,000	106,725	(3,275)	-3.0%	
Total Expenses	\$	65,917,608	\$ 66,921,632	\$ 1,004,024	1.5%	
Inc(Dec) in Fixed Assets		1,269,057	2,680,543	1,411,486	111.2%	
TOTAL BUDGET	\$	67,186,665	\$ 69,602,175	\$ 2,415,510	3.6%	
FTEs		192.47	189.88	(2.58)	-1.3%	

- Personnel expenses include salaries, at-risk incentive compensation, benefits, temporary staffing, and training. In addition to those categories, overall personnel expense is increasing in part due to lower attrition and stabilizing workforce.
- Change in fixed assets, excluding depreciation and allocations, is an increase of \$461,000.



Budget By Program Area

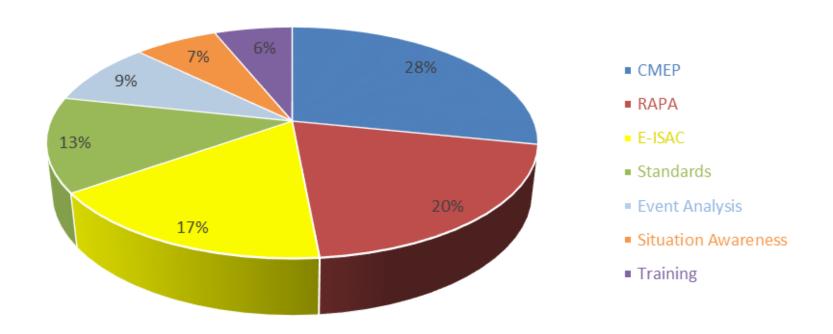
NERC 2017 Budget By Program Area





Budget By Program Area without CRISP

NERC 2017 Budget By Program Area without CRISP

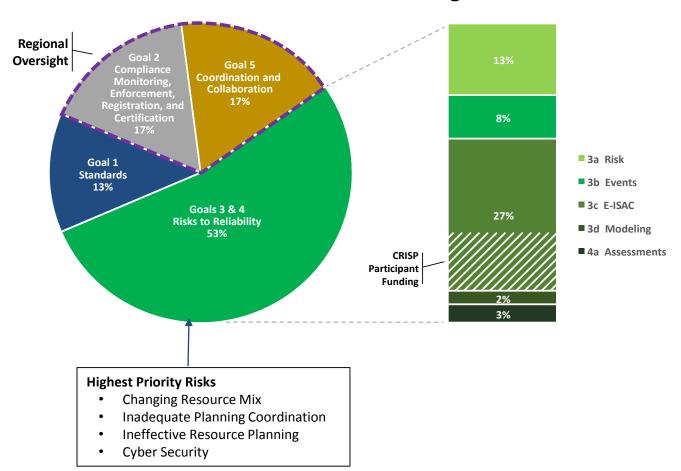


Note: CRISP is funded largely by third-parties. This chart reflects the distribution of resources funded primarily by assessments.



NERC Resource Allocation to Strategic Goal Areas

NERC Resource Allocation to Strategic Goal Areas





Assessment Stabilization Strategy

- Multi-year strategy to better align budget increases, assessment requirements, and billed assessments
- Phased release of Assessment Stabilization Reserves*
 - 2017 assessment increase at 4.9%
 - 2018 assessment increase +/- 3.8%
 - 2019 assessment increase +/- 3.1%
 - 2020 and beyond +/- 3.0% declining toward 2.7%
- Actual budget increases and use of reserves determined annually

^{*} Assumed 2.5% budget increase for modeling purposes



Assessment Stabilization Reserve Projection/Recommendation

- ASR projected at \$1,671,000 for year-end 2017
 - Balance at beginning of 2016 = \$2,271,000
 - Received \$500k penalty in May 2016
 - Restricted in 2016, unrestricted and available for ASR in 2017*
 - Balance at beginning of 2017 = \$2,771,000
 - Releasing \$1,100,000 from ASR in 2017 to offset assessments*
 - Balance at end of 2017 = \$1,671,000
 - Expect \$500k penalty in May 2017, restricted in 2017, unrestricted in 2018 and available for ASR subject to requisite approvals
- * In conjunction with the 2017 budget approval, management recommends the deposit of \$500k into the ASR on 1/1/17 and the release of \$1,100,000 from the ASR to offset 2017 assessment.



Other Reserve Balances Projected 2017 Year-End

- Future Obligation Reserves \$2.6M
- Operating Contingency Reserve \$2.2M
 - Conservative projection, generally target \$2M
- System Operator Certification Reserve \$714k
- CRISP Reserve \$500k
 - Funded by participants, subject to final budget negotiation



Assessment Increases by Country

- Total NERC Assessment Increase 4.9%
 - U.S. Increase 4.9%
 - Canada Increase 4.2%
 - Mexico Increase 10.8%
 - Primarily resulting from an increase in NEL



Total Canadian Assessments

	% Change - 2017 v 2016				\$ Change - 2017 v 2016						
FINAL	Total	RE	NERC		Total	al RE		NER			
	Assessment	Assessment	Assessment		Assessment		Assessment		Assessment		
AESO	-5.1%	-10.2%	5.9%	\$	(82,120)	\$	(112,454)	\$	30,334		
IESO	1.2%	-0.1%	3.3%		37,474		(1,498)		38,972		
New Brunswick	0.6%	-2.0%	7.3%		2,567		(5,939)		8,506		
Quebec	0.5%	-0.5%	2.1%		23,122		(14,650)		37,772		
Nova Scotia	-0.1%	-3.1%	5.0%		(304)		(7,528)		7,224		
Manitoba Hydro	-3.1%	-4.6%	1.2%		(38,907)		(42,827)		3,920		
SaskPower	1.5%	-0.1%	6.0%		18,128		(590)		18,718		
British Columbia Hydro	3.0%	0.6%	9.1%		82,930		11,203		71,728		
Total Canada	0.3%	-1.7%	4.2%	\$	42,891	\$	(174,282)	\$	217,173		



Budget/Assessment Trend

- NERC's assessment increasing more than Regions for a variety of reasons
- Broader responsibilities
 - E-ISAC
 - ERO Enterprise application development and maintenance
 - Broader analytical needs and capabilities
- Personnel costs represent majority of costs
 - Larger workforce
 - Even stable workforce yields upward pressure on budget





Questions and Answers

